

MINUTES OF THE 28th JPSFA ANNUAL GENERAL MEETING

Date: 8th February 2018 (Thursday)
Time: 2.00 pm
Venue: Wisma JPSFA, 19A Jalan Rosmerah 2/5, Taman Johor Jaya, 81100 Johor Bahru

Present:	Ms. Stephanie Lim	Swift Logistics TA Sdn Bhd
	Mr. Douglas Choo	Harbour-Link Lines (JB) Sdn Bhd
	Ms. Nancy Kwan	SKK Logistics (Johor) Sdn Bhd
	Ms. Jasmine Sim	Horizon Logistics (M) Sdn Bhd
	Mr. Kelvin	H Shipping Sdn Bhd
	Mr. Raymond Wong	Jibri Logistics Sdn Bhd
	Ms. Koh Mary Lin	KT Haulage Sdn Bhd
	Ms. Tan Kim Wei	Lima Bintang Logistics Sdn Bhd
	Mr. Chong Jit Chien	PGF Shipping Agency Sdn Bhd
	Mr. Ramesh Krishnan	SRE Freight Logistics Sdn Bhd
	Mr. Elgy Ng	Acelink Logistics Sdn Bhd
	Ms Shantini Damodaran/ Ms. Zaidah Nizam	A. Hartdrodt Ocean Services (M) Sdn Bhd
	En. Wan Mohd Fauzi Wan Kamaruddin/Hamidah Wagey	Alamgala Resources Sdn Bhd
	Mr. Gilbert Hee	AML Shipping Sdn Bhd
	Ms. Norjehan Abd. Ghani	Atlantis Logistics Solutions Sdn Bhd
	En. Mohd Azlin bin Dzulkifli	Century Total Logistics Sdn Bhd
	Ms. Evon Tan/Ms Regine	Dimerco Express (M) Sdn Bhd
	Mr. Azman bin Awang	Epasa Shipping Agency Sdn Bhd
	Capt. Sukumaran/Mr Shaik Ali/ Mr Siva	FMG Marine Services Sdn Bhd
	Mr. Rajan	Gulfship Agencies Sdn Bhd
	En. Wan Hishsamuddin Wan Amin	IG Shipping & Forwarding Sdn Bhd
	Mr. Chaw Ting Meng	Integrated Logistics Solutions Sdn Bhd
	Mr. Patrick Lim	Infinite Resources PLT
	Mr. Cheok Jia Leng	Interway Transport Sdn Bhd
	Mr. Alan Poh	LK Global Shipping (M) Sdn Bhd
	Ms. Michelle Lee	MGS Freight Sdn Bhd
	En. Abdul Hannan b. Abd Majid	Multimodal Freight Sdn Bhd
	Ms. Azizi Kadir	Navegacion Shipping (Johor) Sdn Bhd
	Ms. Nor Hafiza Abidin	Pacific Selantan Agency Sdn Bhd
	Ms Woo Bee Chen	Penta Shipping Sdn Bhd
	Ms. Evelyn Chin	QEL Maritime (M) Sdn Bhd
	Mr. Kenny Tee	RCL Agencies Sdn Bhd
	Mr. Ong Tian Poh	Semangat Forwarding Agent Sdn Bhd
	Mr Alan Hwang	Tanjung Agencies Sdn Bhd
	Mr. Niam Lim/Ms Vela	TGC Asia Sdn Bhd
	Ms. Hau Suat Guat	Tristar Freight (M) Sdn Bhd
	Mr. Ng Say Hock/ Ms Yip See Wan	Unify Shipping Services Sdn Bhd
	Ms. Stephanie Tay	Worldlink Cargo Services (JB) Sdn Bhd
	Ms. Stephanie Lim - Proxy	Alphalink Tours & Travel Sdn bhd
	Ms. Jasmine Sim – Proxy	ADP Logistics Sdn Bhd
	Ms. Stephanie Lim - Proxy	CCL Logistics Agencies (Johor) Sdn Bhd

Mr. Douglas Choo - Proxy	Global Trans Line (M) Sdn Bhd
Ms. Stephanie Lim - Proxy	Merrick Logistics (M) Sdn Bhd
Ms. Stephanie Lim - Proxy	POS Logistics Berhad
Ms. Stephanie Lim – Proxy	Schenker Logistics (M) Sdn Bhd
Mr. Ng Say Hock – Proxy	SS Forwarding (M) Sdn Bhd
Mr. Douglas Choo - Proxy	Surefast Maritime (JB) Sdn Bhd
Ms. Jasmine Sim - Proxy	Vanguard Logistics Services (HK) Ltd
Mr. Douglas Choo - Proxy	Wan Hai Lines (M) Sdn Bhd
Ms. Nancy Kwan - Proxy	Xin Hwa Trading & Transport Sdn Bhd
Ms. Stephanie Lim – Proxy	Yinson Transport (M) Sdn Bhd
Mr. Michael Cheah	Advisor

Total Present:	38 Members
No. of proxies:	13
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1) OPENING ADDRESS AND REPORT BY PRESIDENT

The President thanked all present for taking time from their busy schedule, to attend the 28th AGM. She added that it was important for us to have members’ support to have the quorum to proceed with the meeting.

Ms. Stephanie praised and thanked her current capable committee members, who have been working hard to serve the membership for their dedication and commitment. They had shown exemplary teamwork especially during the organizing of our Silver Jubilee.

She reported that we currently have 136 members, 19 of whom joined in 2017 and 2018. As we continue to strive to increase our membership to 150 this year, we need the help of all members to drive this initiative. As an incentive for member companies to do so, the committee has agreed on a ‘Member-Get-Member’ Program. For each new member brought in, the member company will enjoy a rebate of RM200 for the subsequent year’s subscription. For example, if Alamgala brings in 2 new members in 2018, Alamgala will get a rebate of RM400, and therefore will only need to pay RM200 for her membership renewal, in 2019. We are in the process of preparing a marketing slide presentation to help promote our Association. With this, we hope that all members will play an active role, in recruiting and increasing our base to strengthen JPSFA’s position in Johor.

One of the biggest challenges in 2017 was the organizing of our Silver Jubilee Dinner. It was a huge milestone for the Association, and from the feedback we gathered from members and guests, the event was an astounding success with a record of close to 900 attendees. Many members supported by buying tables and were there to celebrate our proud achievement. The committee also worked hard to secure RM56.5K from advertisers for the souvenir program. All in all, we managed to raise net revenue of RM26K from our 25th Anniversary Event. In terms of fostering stronger ties with the Government Agencies, the Port Authority and Ports, we have had meetings with:

- 1) The PKN, Tuan Hamiddan last month to introduce our Committee. We also highlighted some issues with 'Penjenisan' and put forth our request for JPSFA to handle 'custom pass' application for our members. Although it is difficult to resolve problems especially with Government Agencies, we will continue to try our level best to be heard.

We had the opportunity to touch base with the Director General of Customs, Dato' Sri Subromaniam Tholasy at the recent opening of the new Customs Building at Johor Port. He indicated his surprise that we were not included in the Panel Perunding meetings at the national level as we are quite an active Association. He has since given instruction to have JPSFA included in the panel for future meetings.

- 2) LPJ facilitated our meeting with Immigration Pasir Gudang to resolve several matters raised by members; especially on crew sign on and off. Hopefully, we managed to mitigate some of the issues. The President urged all members to read the minutes of meetings posted on our website.

JPSFA has always played an important role, in successfully getting extended opening times, for laden containers during the festive seasons from the Ports, over the years. Our effort has benefitted all port users in this aspect, although we would have been happier if it were exclusive for JPSFA. Nevertheless, we take pride in initiating the requests.

Going into 2018, we are expecting the full implementation of uCustoms in 2019. Currently, you can submit your application online via JKDM's website. We honestly hope that the system is adequately supported and is beneficial to all end users.

Johor Port Net (E-Gateway) is also in its stages of development. This integrated clearance process system is expected to ease the processing of documents within the logistics chain. LPJ will be organizing awareness and training sessions for their stakeholders on this progressively this year.

In conclusion, Ms. Stephanie hopes that all members will continue to raise issues for the Association to take up with the relevant authorities as their valuable feedbacks and ideas on how we can consistently upgrade our service is of utmost importance.

2) TO PASS THE MINUTES OF THE 27th AGM:

It was noted that under the attendees list, Yap Say Hock should read as NG Say Hock. An apology was extended by the secretariat for the error. The minutes of the last AGM was proposed passed by Mr. Ng Say Hock and seconded by Ms. Hau Suat Guat.

Previous Issues:

2.1 Membership Subscription: The committee agreed to defer increasing the fee amidst the challenging market conditions this year. The subscription shall remain as RM600 per year.

2.2 uCustoms: As there is no clear time-line given by Customs on when the system will eventually go live, Mr. Ng Say Hock suggest that the Association request that Customs give sufficient lead time to the industry before implementation. To this, Ms. Stephanie said that they are planning to start Phase 1 in March this year and will be organizing awareness courses in stages. She added that LPJ's E-gateway will be the front-end support to facilitate uCustoms. JPSFA will continue to highlight members' concerns on this issue.

3) SECRETARY'S REPORT:

Attendance for Year 2017:

Ms. Nancy reported a total of 10 committee meetings held with an average attendance of 86%. This was a very good record and shows the commitment of the current committee members.

Functions/Meetings for Year 2017:

There were a total of 64 meetings recorded, which on average some of the committee had to attend 5 a month. The Secretary thanked the all committee members who have sacrificed time to represent JPSFA.

4) TREASURER'S REPORT:

Ms. Jasmine Sim reported a net surplus of RM58,871 for 2017. The high revenue recorded was due to the advertisements in the souvenir program and table sales during the 25th Anniversary Event. The balances in the accounts as at 31st December 2017 are as follow:

Cash and Bank Balance:	RM 75,192
Fixed deposit :	RM 370,621

She also sought agreement to pass the committee attendance allowance for 2017 and also to reappoint TK Soon and Company as external auditors. To this, the floor agreed. The audited accounts were presented and accepted by all present. The account was proposed passed by Mr. Gilbert Tee and seconded by Ms. Fieza.

5) SPORTS COMMITTEE REPORT:

Mr. Kelvin presented the sports activity/achievement report for 2017 and plans for 2018. JPSFA participated in the PTP Free Zone Community Games organized by Customs PTP. Together with JOFFA, we formed the 'forwarding' team.

There are several games proposed for 2018 and the challenge for JPSFA is to get participation from members to form teams for the various games. Currently, staff of member companies can go for badminton practice on Fridays. All members are encouraged to submit names of their 'star' players to the secretariat so that we can select and form teams to be ready for any games that may be organized this year.

6) TRAINING COMMITTEE REPORT:

Mr. JC Chong presented the training report and noted that it is part of JPSFA's objective to focus on training to upgrade the HR aspect in the logistics industry. From findings, there is a consistent problem of getting participation and hence, the traditional way of conducting courses should be looked into. Going forward, the training committee will inject more attractive courses and work with trainers who are able to deliver more appealing courses to the younger workforce for higher competency.

To achieve success in this area, he hopes that all members can actively participate in the courses/workshops planned for 2018.

7) AMENDMENTS TO THE CONSTITUTION:

The members agree to the amendments that are needed to be made in compliance with ROS requirements and also to stay relevant to the industry needs as follow:

Clause 7.1.d)

(iii) To appoint **external** Auditors for the ensuing year.

Clause 8.3

a) The Committee shall meet at least **four times** a year, after Seven (7) days' notice to Committee members, on such day at such time as may be most convenient, and at such other times as the occasion may require.

Clause 9.4

(ii) The Secretary shall keep a register of members with their respective addresses which shall be inserted in the said register and all notices sent by post to such addresses shall be deemed to have been duly delivered. The Secretary shall perform its duties in accordance to the constitution of the Association. He shall within **60 days** after the holding of annual general meeting of the Association submit the annual returns of the Association to the Registrar of Societies as required under Section 14 (1) of the Societies Act 1966.

Clause 16

No alterations or additions to these rules shall be made except by resolution of a general Meeting. The application for any alterations or amendments shall be made to the Registrar within **60 days** from the date of the decision to make the change or the amendment and shall take effect from the date of their approval by the Registrar of Societies.

Clause 10.2

c) Expenditure exceeding RM8,000.00 (Ringgit Malaysia Eight Thousand Only) at any one time shall not be paid without the prior approval of the Committee and any expenditure exceeding RM10,000.00 (Ringgit Malaysia Ten Thousand Only) shall not be incurred without the prior approval of the Annual General Meeting. Expenditure of RM8,000.00 (Ringgit Malaysia Eight Thousand Only) and below at any one time shall be approved jointly by the President, Vice President, Secretary and Treasurer.

Clause 11

11.1 Two persons, who shall not be office-bearers of the Association, shall be appointed by the annual general meeting as Honorary Auditors. They shall hold office for **two years** and may be re-appointed.

Clause 14

The appointment of '**Honorary Advisor/s**' deemed necessary for the function of advising the committee on the matters affecting the interest of all members.

8) APPOINTMENT OF TRUSTEES:

The members agreed to appoint Mr. Tan Yong Tong, Mr. Lim Miang Chiang and Mr. Bernard Khit Choy Leong as trustees to the Association's assets. A legal trust deed shall be executed in due course.

9) ELECTION OF ONE COMMITTEE MEMBER:

In view of the co-option exercised on Mr. Heman due to his work commitments, the floor took to the nomination of 5 candidates for the vacant post. After the secret ballots cast, Mr. Kenny Tee (proposed by Ms. Jasmine Sim and seconded by Mr. Ng Say Hock) of RCL Agencies Sdn Bhd was elected as committee member.

10) PRESENTATION ON LIABILITY INSURANCE AND CONTAINER DEPOSIT SCHEME:

Mr. Niam of TGC Asia gave a brief talk on the importance and coverage of the Liability Insurance which is compulsory if we proceed with the Container Deposit Scheme. He added that they are the appointed assurer for SFFLA.

Currently only 2 – 3 liners are collecting and bank-in of container deposit cheques and so far only RCL and QEL have agreed not to collect deposit if we successfully launch our Container Deposit Scheme (CDS). Hyundai is still considering whilst KMTC is still in vetting stage by their legal department. MSC do not wish to join as they do not practice banking in of deposit cheques. JPSFA will collect a fund of RM1,000 from each member on joining this CDS on top of the Liability Insurance of RM150,000 coverage requirement. Once the RM1,000 is utilized the member will have to top-up the fund with JPSFA.

Members agree that a threshold of minimum of at least 25 members to participate in this CDS in order to proceed and a circular to members will be sent on this issue.

11) Other Matters:

Johor Port Weighbridge Problem

Member highlighted that their customers complain that containers are always overweight for exports via Pasir Gudang by 4 tons per container. Advice from committee that customer can request Johor Port for reweigh. No reweighing charges will be billed by Johor Port if Port weight is incorrect. Johor Port confirm that Johor Port calibrate their weighbridge very often. Committee will jointly attend to meeting with member and Johor Port on this.

New Custom Complex Pasir Gudang

The new customs complex in Pasir Gudang is ready soon and Customs have allocated an Agents Room for waiting and JPSFA will maintain the Agents Room. JPSFA will sponsor tables and chairs for the Bilik Agent for approximated RM5,000 and was unanimously agreed by all members present.

With no other matters arising, Ms Stephanie, thanked all for their valuable time in attending the AGM. The meeting was adjourned at 4.00 pm.

President
Ms. Stephanie Lim

Secretary
Ms Nancy Kwan

8th February 2018