

## MINUTES OF THE 22nd JPSFA ANNUAL GENERAL MEETING

Date: 21st March 2012 (Wednesday)  
Time: 2.00 pm  
Venue: JPSFA Building, 19A Jalan Rosmerah 2/5, Taman Johor Jaya, 81100 Johor Bahru

Present:	Mr. Michael Cheah	Ben Line Agencies (M) Sdn Bhd
	Ms. Stephanie Lim	DKSH Transport Agencies Sdn Bhd
	Mr. Douglas Choo	Harbour-Link (JB) Sdn Bhd
	En. Ungku Zainal	Amasis Maritime (M) Sdn Bhd
	Mr. Francis Fernandez	Amasis Maritime (M) Sdn Bhd
	Ms. Hamidah Wagey	Alamgala Resources Sdn Bhd
	En. Wan Mohd Fauzi	Alamgala Resources Sdn Bhd
	Pn. Kalthom Ahmad	Acelink Logistics Sdn Bhd
	En. Syed Shafiq	Marin Selatan Sdn Bhd
	Pn. Nor Hafiza Abidin (PROXY)	Selatan Agency Co (JB) Sdn Bhd
		Joport Shipping Services
		Sykt. Logistik Petikemas
	Mr. Gilbert Hee	MGS Freight Sdn Bhd
	En. Shamsul Kamal	Perkapalan Utama Marine Sdn Bhd
	Ms. Nancy Kwan	SKK Logistics (Johor) Sdn Bhd
	Mr. George Tan	Flexitrans Agency Sdn Bhd
	Ms. Jasmine Sim	Vanguard Logistics Services (HK) Ltd
	Ms. Sin Jock Yeen	Nippon Express (M) Sdn Bhd
	Mr. Chaw Ting Meng	Integrated Logistics Solutions Sdn Bhd
	Mr. Mohamad Azlin	Century Total Logistics Sdn Bhd
	Mr. Jason Siow	Landseair Trucking Sdn Bhd
	Mr. James Paul	Ecu-Line (JB) Sdn Bhd
	Mr. Ramesh Krishnan	SRE Freight Logistics Sdn Bhd
	Mr. Jagantheran	M.H. Agencies Sdn Bhd
	Mr. Chan Chee Chung	Costar Agencies (M) Sdn Bhd
	Mr. Patrick Leong	Transways Agencies (M) Sdn Bhd
	Ms. Woo	Penta Shipping Sdn Bhd
	En. Lambak B Tompang	ZLA Forwarding & Shipping
	Mr. Arthur Hew	CSF Logistics (M) Sdn Bhd
	Pn. Salamah Bt Mohd Dom	Far Eastern Freight Agencies (J) Sdn Bhd
	Mr. Ng Ban Lee	PDZ Shipping Agency (Johor) Sdn Bhd
	Mr. Terlochan Singh	First City Logistics Sdn Bhd
	Ms. Lydia Chong	PGF Shipping Agency Sdn Bhd
	Ms. Siti Sya'wanah	IG Shipping & Forwarding Sdn Bhd
	Ms. Lee Siew Fang	Sea Empress Fwdg & Shpg Sdn Bhd
	Mr. Yap H L	Boustead Shipping Agencies Sdn Bhd
	Pn. Norasmah	Boustead Shipping Agencies Sdn Bhd
	En. Azmi B Abd Manaf	Wilhelmsen Ships Service Sdn Bhd
	En. Mohd Salim	JB Distripark Sdn Bhd
	En. Mubarak	Transmarine Navigation (M) Sdn Bhd
	Pn. Nora Zura Wahid	PG Launch Services Sdn Bhd
	En. Imran Bin Mohamad	Temasek Shipping & Forwarding Agency
	Ms. Stephanie Lim –Proxy	Konsortium Logistik Bhd
		Cougar Logistics (M) Sdn Bhd
	Mr. Douglas Choo – Proxy	Wan Hai Lines (M) Sdn Bhd

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Total Present: 37 Members  
No. of proxy: 5  
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The President, Mr. Michael Cheah welcomed all the members to the 22<sup>nd</sup> AGM and appreciated them for taking their precious time to attend. He then proceeded with his opening as follow:

**1. OPENING ADDRESS BY THE PRESIDENT**

There is notably less excitement this year since it is a non-election AGM. However, we still have many important issues that need to be discussed. It is a healthy sign that there is a batch of new and young faces coming up and the younger generation will ensure a proper line of succession in bringing the Association to greater heights.

There are a couple of issues I wish to highlight. First and foremost, the difficulty JPSFA faces all the time in our membership. Even though we have a healthy membership, the majority can be considered as ‘sleeping’ membership. It is time to start waking up and start contributing. We are going through challenging times. The logistic business has evolved so much that everyone is taking shortcuts to make quick profits while trying to be efficient. There are a lot of obstacles and objections which hampers the growth of the industry. Therefore, the Committee hopes that all members can contribute.

I urge all members to read the emails circulated by the Secretariat and to access to the Association website; as updates and minutes of meetings are posted regularly. Many of you have not been making use of the website to keep abreast of the developments which might enhance or impact your business. The Committee has tirelessly devoted their time to resolve issues for the benefit of the members. All these efforts will be wasted if the membership is not aware and yet year in and year out, we receive comments that there is not much benefit derived from joining this Association. However unfair these comments can be, we are here to serve and we also call upon all members to ask not what the Association can do for you always but rather at times, what you can do for the Association too as it belongs to all of us.

On the topic of the Competition Act 2010, much is still unclear on what can or cannot be done. I have spoken to the lawyers from Skrine to provide a talk on the Act for our members and they have said that the earliest possible will be end May or early June 2012. The talk would most likely be held in a hotel. For information, currently, the legal counsel for SAM and MASA is seeking exemption from the government. As far as possible, the different shipping consortiums will still need to comply with the Competition Act 2010. The impact on JPSFA is different as we are an Association for all kinds of business related to shipping and logistics. While waiting for better clarification, we hope that members will be patient for now. Meanwhile, since the issue of the increase Depot Gate Charge may infringe the Competition Act, JPSFA will not disseminate any circulars to its members but instead write to higher authorities to seek intervention.

Another important matter is the Association’s 20<sup>th</sup> Anniversary Dinner. For this event, I believe that the best person to officiate would be Dato’ Mohamed Khaled Nordin, the Minister of Higher Education, as he had also officiated the opening of our premise in 2005. We are targeting 60 tables at RM950.00 per table. We will also be giving out a memento to thank Mr. Alvin Tan for his wise and progressive leadership of JPSFA for the last 16 years. I would like to note that our building is free from encumbrances and I thank all members for your support. To commemorate this event, we are also organizing a bowling and futsal competition. A Charity Golf will also be held as part of our contribution to social responsibility. We have a considerable task ahead to ensure that the event is carried out successfully and I hope all members can continue to give strong support.

## 2. TO PASS THE MINUTES OF THE 21<sup>th</sup> AGM:-

The minutes held on 10/3/2011 was accepted on the proposal of Ms. Jasmine Sim and was seconded by Mr. James Paul. It was noted that on page 1 of the minutes, IG Shipping & Forwarding Sdn Bhd should read as '**Marin Selatan Sdn Bhd**' and Flexitrans should read as '**Flexitrans**'.

### Matters arising from previous issues

- 2.1 STC: No feedback from the Marine sector and this shall remain status-quo until there is further development.
- 2.2 Container Port Congestion : The EMC has been successfully negotiated and JCT has agreed that calculation will be based on vessel's arrival at pilot station. In addition, they now allocate only one berth for PIL vessel. However, it is noted that port congestion remains a 'never ending problem' at Johor Port.
- 2.3 Depot Gate Charges : In view of the increase by the yard operators, JPSFA has written to the TFAC committee to express concern on the unjustified increase. MITI has responded and informed that the matter has been brought to the attention of its higher management. We hope to see some progress soon.
- 2.4 Change of Association's Registered Name: In line with the requirement by ROS, the Association's name shall be changed to "**Johor Ports Shipping & Forwarding Association**".

## 3.0 PRESIDENT'S REPORT:

Mr. Michael welcomed the 11 new members that have joined in 2011/2012 and reported that 3 members had resigned while 3 others were terminated. He expects the monthly running cost to increase as the premise will be needing repairs and upkeep. In addition, the ground floor office space has been vacated and while awaiting new tenants, the rental income will be reduced this year. It is therefore important to increase our membership base.

It is noted that, going to the press last year for the port congestion issue had generated good publicity for JPSFA. This has elevated the profile and respect for the Association as we continue to strengthen the Association, he requested that all members help convince more companies to join in order to meet our target of 200 member companies. He reiterated that our membership is open to any company which is related to the shipping and logistic industry .

#### **4.0 SECRETARY'S REPORT**

Activities/Meetings for 2011: There were a total of 51 meetings recorded; an average of 4 to 5 meetings a month. It was noted that there were 7 committee meetings held with a 88% attendance from the committee members which, was better than last year.

Achievements: Notable achievements in 2011 include;

- 1) LCL Cargo – Custom finally agreed in May 2011 to allow pre clearance for all LCL cargo on sea mode.
- 2) Port General Charge: LPJ has intervened in response to our protest and requested for JPB to improve their service before they can implement this charge. So far, we have not been notified of the implementation date.

#### **5.0 TREASURER'S REPORT**

Mr. Douglas Choo reported that the revenue for 2011 was RM20,717.95 mostly contributed by the courses held , rental income and sale of custom forms. He mentioned that the Association is holding 3 boxes of K3 forms which is now paperless and may have to be written-off this year. Hence, he hopes that members who may still require K3 to purchase from the Association if possible. He tabled the accounts as follows:

Cash in Bank:	RM 38,424.70
Fixed Deposit:	RM 167,875.10

The accounts were proposed passed by Mr. Ramesh and seconded by Mr. Jaganathan.

He also asked members whether the Association should continue with the yearly distribution of the complimentary calendars; to which Mr. Yap suggested that we should consider giving table planners instead. Ms. Lydia suggested that we should consider the loyalty of the members and may want to consider giving discounts accordingly. To this, due consideration will be given.

#### **6.0 ELECTION OF SUBSTITUTE COMMITTEE MEMBER**

In view of Mr. Nikita's transfer to Kuala Lumpur, a replacement is necessary. The following members were nominated.

- 1) Mr. Patrick Leong
- 2) Mr. Gilbert Hee
- 3) Mr. Jaganathan
- 4) Miss. Woo

By way of secret ballot, Mr. Jaganathan was elected with a total of 17 votes.

## **7.0 JPSFA 20<sup>th</sup> ANNIVERSARY EVENT**

For this grand event happening on the 28<sup>th</sup> September 2012 at Grand Straits Garden, members are requested to support by way of buying the dinner tables. In addition, we will appreciate sponsors for the souvenir program advertisement and lucky draw prizes. Any comments or suggestions from members to help the Committee meet the expectations in successfully organizing the event are welcomed. The secretariat will send out circulars to members to gather feedback.

As there will also be bowling, futsal and golf games organized in conjunction with the 20<sup>th</sup> Anniversary, members are encouraged to actively participate in these games. Since the golf competition is for charity, the 32 flights will be open to the public for participation as well. Tentatively, there is plan for a Karaoke Competition to which, the top 3 finalists will perform on dinner night

## **8.0 OTHER MATTERS:**

- 8.1 Talk on Competition Act: Ms. Lydia Chong proposed for JPSFA to write to MYCC who has begun to do roadshows nationwide. She mentioned that it is important that we get better understanding and check with MYCC on where we stand as an Association in terms of infringing the Act; since it is a concerted effort. The secretariat shall do the needful on receipt of the email address of the person-in-charge.

As our STC was done up before the Competition Act came into force and carries no mention on pricing, members can continue to use the ‘standard’ wordings in their correspondence.

- 8.2 Issues with PTP: Pn. Siti raised the issue of on an accident which happened at PTP while the pilot was on board. IG Shipping was slapped with the charges and after numerous calls and letters to various parties involved, there has been no resolution. To this Mr. Michael said that JPSFA can help to write to PTP to seek their response.

En. Shamsul mentioned that PTP anchorage should charge for pilot only, instead of charging CMC. To this note, Mr. Michael said that JPSFA will arrange to meet with PTP soon to discuss this matter as well as the issue on PTP closing time.

- 8.3 Issues with Johor Port: En. Shamsul said that there are too many ‘red tapes’ for the Port to get approval. For this matter, Mr. Michael requested that specifics and evidence be presented in order for us to talk to the relevant departments. He noted that the meeting with the break bulk department is overdue and is also looking into meeting with the management of JPB soon.

- 8.4 Appointment of Legal Counsel: Mr. Michael informed the members that the Association is seriously looking into the services of a legal counsel. It is important that we are being advised properly and a suitable law firm with understanding of the logistic industry will be sought.

With no other matters arising, the AGM was adjourned at 4.30 pm. The President thanked all members for their kind input.

President  
Michael Cheah Chee Keong

Secretary  
Stephanie Lim Bee Hong

26 March 2012  
E: JPSFA 22nd AGM